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Revised  
1-8-62  
Replaces  
5-3-61

AMERICAN INSTITUTE OF ELECTRICAL ENGINEERS  
PUBLICATIONS DEPARTMENT

COMPARISON OF PUBLICATIONS INCOME AND EXPENSE

( ) Indicates Deficit

		Actual May 55 to April 56	Actual May 56 to April 57	Actual May 57 to April 58	Actual May 58 to April 59	Actual May 59 to April 60	Actual May 60 to April 61	Estimated May 61 to April 62	Re-estimated Dec. 14, '61 May 61 to April 62
E.E. Editorial (Subscription) (Text)	Income Expense Net	38,889 204,778 (165,889)	47,308 217,243 (169,935)	36,800 214,196 (177,396)	42,163 202,935 (160,772)	44,664 215,334 (170,670)	45,500 206,969 (161,469)	50,700 244,300 (193,600)	50,700 229,660 (178,960)
E.E. Advertising (Salaries & Commissions)(Included in Expense)	Income Expense Net	407,265 211,091 196,174	534,861 279,638 255,223	414,580 259,121 155,459	414,655 254,725 159,929	429,280 255,614 173,666	339,551 241,323 98,228	360,000 251,500 108,500	257,500 227,970 29,530
E.E. Total	Income Expense Net	446,154 415,869 30,285	582,169 496,881 85,288	451,380 473,317 (21,937)	456,818 457,661 ( 843)	473,944 470,948 2,996	385,057 448,292 (63,235)	410,700 495,800 (85,100)	308,200 457,630 (149,430)
Bi-Monthlies	Income Expense Net	17,118 115,530 (98,412)	22,812 144,741 (121,929)	27,912 165,752 (137,840)	37,428 204,454 (167,026)	79,380 177,592 (98,212)	92,137 137,034 (44,897)	105,680 157,400 (51,720)	105,680 130,710 (25,030)
Transaction Volumes	Income Expense Net	26,947 33,756 ( 6,809)	37,485 45,277 ( 7,792)	33,469 43,965 (10,496)	34,329 50,103 (15,774)	40,189 54,867 (14,678)	33,783 48,407 (14,624)	55,600 52,720 1,880	55,600 52,150 3,450
Preprints & Reprints	Income Expense Net	52,698 64,125 (11,427)	62,894 76,021 (13,127)	59,619 82,885 (23,266)	63,033 88,575 (25,542)	81,628 89,233 ( 7,605)	62,378 71,718 ( 9,340)	83,000 83,000 -	83,000 83,000 -
Special Publications	Income Expense Net	3,101 5,849 ( 2,748)	3,391 6,390 ( 2,999)	3,675 9,380 ( 5,705)	4,130 10,701 ( 6,571)	3,784 9,194 ( 5,410)	4,866 9,574 ( 4,708)	11,700 14,500 ( 2,800)	11,700 14,500 ( 2,800)
Technical Conf. Pubs.	Income Expense Net	7,928 9,407 ( 1,479)	9,913 15,870 ( 5,957)	17,787 16,006 1,781	18,223 26,614 ( 8,391)	21,118 22,039 9,079	16,421 18,100 ( 1,679)	26,700 22,000 4,700	26,700 22,000 4,700
Membership Dir & Org. Man	Income Expense Net	- 5,816 ( 5,816)	- 7,931 ( 7,931)	1,490 26,639 (25,149)	621 21,606 (20,985)	953 17,690 (16,737)	582 10,032 9,450	1,000 17,700 (16,700)	1,000 17,700 (16,700)
Miscellaneous	Income Expense Net	202 681 ( 479)	378 91 287	262 - 262	532 1,060 ( 528)	234 1,139 ( 905)	274 1,770 ( 496)	1,600 3,340 ( 1,740)	1,600 3,340 ( 1,740)
Transaction Index	Income Expense Net	- - -	- - -	- - -	- - -	- - -	647 17,734 (17,087)	8,400 250 8,150	8,400 250 8,150
Total	Income Expense	554,148 651,033	719,042 793,202	698,032 826,401	615,114 860,834	711,230 842,702	596,139 761,661	704,380 847,710	601,880 781,280
Net Cost of Publications		(96,885)	(74,160)	(128,369)	(245,720)	(131,472)	(165,522)	(143,330)	(179,400)