

August 5th, 1922.

Dr. Carl Hering,  
1317 Spruce Street,  
Philadelphia, Pa.

Dear Sir:

We have today communicated with the Maruzen Company, a Japanese subscription agency having offices at 11 to 16 Nihonbashi Tori-Sanchome, Tokyo, Japan, and have informed them of the possibility of obtaining from you a complete set of the annual TRANSACTIONS.

If you receive any inquiry from this firm we would suggest that you insist on payment in advance for any volumes that you may decide to sell to them inasmuch as the Institute could not be financially responsible in this transaction; also that you stipulate that the purchase price agreed upon does not include the cost of shipping, which will probably prove quite an item.

Very truly yours,

Office Manager.

FAN:R



2591

August 10th, 1933.

Dr. Carl Hering,  
1317 Spruce Street,  
Philadelphia, Pa.

Dear Sir:-

We have communicated with the Maruzen Company, a Japanese subscription agency having offices at 11 to 16 Nihonbashi Tori-Sanchome, Tokyo, Japan, and have informed them of the possibility of obtaining from you a complete set of the annual TRANSACTIONS.

If you receive an order from this firm, we would suggest that you arrange that the volumes be paid for at time of order inasmuch as the Institute could not be financially responsible in the transaction in case any misunderstanding ultimately develops. We have done business with this concern for several years past and have always found them to be reliable, nevertheless, we feel that the present transaction should be entirely between yourself and the Maruzen Company without any regard to the Institute's part in the matter. The shipping cost will probably prove quite an item and we might also suggest that you have an agreement as to whether or not these costs should be added to the purchase price agreed upon.

Very truly yours,

FAN:R

Office Manager.



CARL HERING, D. Sc.  
CONSULTING ELECTRICAL ENGINEER  
1317 SPRUCE ST.

PHILADELPHIA, PA.

Aug 11/22

2591

Dear Mr. Norris,

Thanks for your kind letter of 8/10 about that Japanese agency & my set of Transactions. I understand I am to wait until I receive word from them. Thanks for your kindness.

I see now that it is an agency & not a final purchaser, hence a commission, & judging from an offer of Grant, they expect several hundred per cent.

They probably would not want to pay me in advance, nor would I care to send them the books unless they do. I am beginning to think this may not be the best plan. Moreover the box in which they are <sup>now</sup> packed may not stand that long voyage. There is also some sentiment in that I do not like to let them go unless I am sure they will have a good home & will not get lost or be broken up as a set by picking out the rare volumes.

I do not yet know what price to name. In a letter from Mr. Hentelmann, I think a few years ago, I thought he stated a price at which you would sell them if you had them for sale; black cloth binding. But I cannot find the letter. But I think it was nearly \$4000. The fact that quite a number of volumes are completely out of print, ought to make them worth still more.

In a moving some time ago, some of my things got badly mixed up & I have not yet straightened them all out. At that time however I packed up this set permanently for shipping & I know where they are.

I am in no hurry.

Yours truly  
Carl Hering