

CARL HERING  
CONSULTING ELECTRICAL ENGINEER  
210 SOUTH THIRTEENTH ST.



PHILADELPHIA, PA.

Nov. 24/20

2591

Dear Mr. Hutchins

Here are the Proceedings of the A. I. E. E.  
any particular value. I have them complete for  
1915-16-17-18-19, unbound.

Yrs. truly

Carl Hering.

P.S. Grant asked for these hence they seem to  
have value to him.

TO		ADMITTED BY
DATE	BY	
SECT.		
ENCL.		
ADVTG.		
SECTION		
EMPLMT		
ORDERS		
MAILING		
APPLIC.		
ACCT.		
FILE		

November 27, 1920.

Mr. Carl Hering,  
310 South Thirteenth St.,  
Philadelphia, Pa.

Dear Sir:-

In answer to your letter of November 24th, the monthly PROCEEDINGS covering years for which we have issued the annual TRANSACTIONS are superfluous, as it is our practise to fill orders for individual papers and discussions with reprints from the annual TRANSACTIONS.

If, therefore, you have received an offer for your file of the PROCEEDINGS for the years 1915-1919, inclusive, I would suggest that you dispose of it at this time.

Very truly yours,

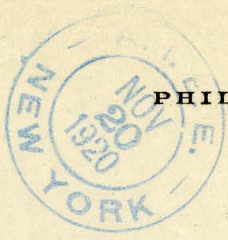
FAN:LML

Secretary.

1317 2 price 44.

2591

CARL HERING  
CONSULTING ELECTRICAL ENGINEER  
210 SOUTH THIRTEENTH ST.



PHILADELPHIA, PA. November 19, 1920.

Mr. F. L. Hutchinson, Secy.,  
33 West 39th Street,  
New York City.

Dear Mr. Hutchinson:-

COMPLETE SET OF TRANSACTIONS.

Since learning that \$100.00 was recently offered for the first eight volumes and \$15.00 for Volume IX, I have decided not to let my set go at present for the low price that was offered me.

I therefore notify you herewith that I have a complete set for sale from Volume I to Volume XXXVII (1918) inclusive. Your price for such a set, I understand, is over \$300.00, if you could furnish them. They are packed in a box ready for shipment, and should you receive an order for these, I will be obliged if you would refer the parties to me.

The only reason I am letting them go is because I want to clear my shelves, and have a very large number of books of that kind.

Thanking you for kindly bearing me in mind should you have any inquiries, I remain,

Yours very truly,

*Carl Hering*

CH:CR.

TO	ACK'D OR NOTED
DATE	BY
SECY _____	
EDIT. _____	
ADVTG _____	
SECTION _____	
EMPLMT _____	
ORDERS _____	
MAILING _____	
APPLIC _____	
ACCTG. _____	
OFF. MGR. _____	

CARL HERING  
CONSULTING ELECTRICAL ENGINEER  
210 SOUTH THIRTEENTH ST.



PHILADELPHIA, PA. November 9, 1920.

2591

Mr. F. L. Hutchinson, Secy.,  
33 West 39th Street,  
New York City.

Dear Mr. Hutchinson:-

Thanks for your kind favor of the 18th. Grant offers me \$82.00 (eighty two dollars) for the set of the Transactions of the A. I. E. E. Do you not think this is extremely low, and do you think I might do considerably better if I waited for an opportunity.

Do you happen to remember what you used to get for the complete set, and what you would sell it for if you had it.

Yours very truly,

*Carl Hering*

CH:CR.

TO	ACK'D OR NOTED	
	DATE	BY
SECY.		
EDIT.		
ADVTG.		
SECTION		
EMPLT.		
ORDERS		
MAILING		
APPLD.		
ACCTG.		
OFF. MGR.		

2591

CARL HERING  
CONSULTING ELECTRICAL ENGINEER  
210 SOUTH THIRTEENTH ST.

PHILADELPHIA, PA. October 14, 1920.



Mr. F. L. Hutchinson, Secy.,  
33 West 39th Street,  
New York City.

Dear Mr. Hutchinson:-

I have a complete set of the Transactions from the very beginning, and as I so seldom have to refer to these back numbers, and am pressed for room on my book shelves, I thought I would like to dispose of them. Do you know of anyone who would care to buy them.

Does the Institute still furnish such complete sets, or has it run out of them. What price do you think I could get for them.

I will soon have to move my office and am therefore condensing things before moving.

A reply at your earliest convenience would therefore be appreciated.

Yours very truly,

*Carl Hering*

CH:CR.

*2 on 5 lines*

TO	ACK'D OR NOTED	
	DATE	BY
SECY		
EDIT.		
ADVTG		
SECTION		
EMPLMT		
ORDERS		
MAILING		
APPLS		
ACCTG		
OFF. MGR.		

October 18, 1920.

Dr. Carl Hering,  
210 South Thirteenth Street,  
Philadelphia, Pa.

Dear Dr. Hering:

This will acknowledge your letter of October 14, from which we note that it is your desire to dispose of your file of the Institute Transactions.

We have a complete stock of all but the early volumes of the Transactions, as you will note from the printed form attached hereto. We regret, therefore, that we cannot make you an offer for the set, as we have received in the past very few orders for the complete file of the Transactions.

At this time we do not know of any prospective buyer other than a Mr. A. H. Grant, of the International Magazine Co., Elizabeth, N.J., who called at this office a few weeks ago and at that time received the name of another member who was also disposing of his Transactions. We do not know whether Mr. Grant eventually obtained these volumes, and it would not do any harm to inform him of the possibility of obtaining the volumes from you. Other than this suggestion we can only mention that we could insert under the classified advertisements section in the Journal a five-line announcement at a cost of \$2.00.

We shall, however, keep your letter on file so that in the event that we receive an order, the person concerned is informed of the possibility of obtaining the Transactions at a lower price than quoted in the Institute By-laws.

Very truly yours,

Secretary.

FAN:M

November 12, 1920.

Dr. Carl Hering,  
210 South Thirteenth St.,  
Philadelphia, Pa.

Dear Sir:

In Mr. Hutchinson's absence I am answering your letter to him of November 9, in reference to the offer which you received from Mr. Grant for the purchase of your set of the Transactions.

As I believe I mentioned to you in a previous letter, we have been unable to furnish complete sets of the Transactions, as we have no copies of the Volumes I, III, V, VI, IX, XVII and XVIII. The remaining volumes as called for have been charged for at the regular price quoted in the Institute By-laws, viz, \$10 for the paper binding and \$11.50 for the cloth. Compared to the Institute prices, Mr. Grant's offer would show up poorly, and it is my recollection that during a call at this office he expressed his willingness to pay at least \$100 in order to obtain the first ten volumes of the Transactions.

We have received so few inquiries for complete sets of the Transactions that I believe that if Mr. Grant would increase his offer to the figure originally mentioned it might be as well to dispose of the volumes at this time. You have the alternative, however, of inserting an announcement in the classified advertising section of the Institute Journal, the cost of which would be 40¢ per line, with a minimum of five lines averaging about seven words.

Very truly yours,

Office Manager.

FAN:R