Sunched 1BM cards for Students suffered of IRE- Fotal 8820 IRE counts 11/7 11/9 America Baid (066+) 4,437 4,535 Unfaid 4,205 4,297 Fotal 4,662 8,772 110 \* Common ATEE/RE Students Thort 1054 7x5 cards short all oh.

# THE INSTITUTE OF RADIO ENGINEERS, INC.

# TENTATIVE BUDGET - 1963

IN	C	0	N	1E
17.80X VSC 10	The Control			

INCOME	
ADVERTISING	C
Proceedings	\$1,500,000 1580 100925
Directory	
Total	\$1,500,000
MEMBERSHIP DUES	
Entrance Fees	14,000
Current Year	1,110,000 mb 1090
Prior Years	2,000
Total	1, 126, 000
SUBSCRIPTIONS not uncluding "EE"	250,000
SALES ITEMS	
Binders	10,000
Emblems	-7,000 -10,000 *(1)
Reprints	75,000 'spho seds -
Standards	75,000 -7,000 10,000 Helpo Sides
Miscellaneous	2,000
Total	101,000
CONVENTION SALES (March)	916,000
CONVENTION RECORD SALES (wards)	50, 000
INVESTMENTS INCOME	55,000
MIGGELLANEOUG	3 000
MISCELLANEOUS	2,000

# TOTAL INCOME

\$4,000,000

# THE INSTITUTE OF RADIO ENGINEERS, INC.

# TENTATIVE BUDGET - 1963

3000

33

SALARIES		
General Office	\$ 567,000 559	000 *
Editorial	70,000 +5%	0.73500
Professional Groups	193,000 210,0	
Standardization		
Total Total	830,000	7
ADVERTISING SALES		
Commission, PIRE	375,000 450	1000
Advertising Promotion	75 000 90	0000
Discount	. 30,000 34	ond
Total	480,000 37	6,000
PRINT		
Advertising	400,000	
하면 가는 사람이 그렇지 않는데 하면 없어요. 그 없는데 하는데 하는데 하는데 하는데 사람이 없어요. 그 사람이 없는데 하는데 없는데 없다.	500,000	
Subscriptions PG Transactions	95,000	
MISCELLANEOUS PRINTING	5,000	
SALES ITEMS		
Binders	9,000	
Emblems	6,000	
Reprints	42,000	
Standards	6,000	
Total	63,000	
FIELD ITEMS		
Basic Rebate	11,000 B	ylaw
Section and Subsection Rebates	115,000	
PG Chapter Rebates	20,000 800	10 1
Professional Groups Expense	8,000	
Professional Groups Subsidy	104,000	
Total	258,000	
STUDENTS		
Student Branches	12,000	
Student Members	16,000	
PIRE Subsidy +TIRE	25,000	
Student Publication	50,000	
Student Transactions Brank Chairman	5,000	
Student Representatives - Travel	7,000 Se	ee bylaw
Total	115,000	

# THE INSTITUTE OF RADIO ENGINEERS, INC. TENTATIVE BUDGET - 1963

EXPENSES (continued)	
BUILDING OPERATIONS	
Electricity and Water	\$ 8,000
Insurance	3,000
Repairs and Maintenance	30,000
Salaries, Building Care	31,000
Steam	
Total	9,000
OPERATIONS	71130
Audit	7,500+4200 = 11,700
Computer Rental	49,000
Insurance	18500 4,000+ 7500
JTAC	9,000
Medals and Awards Memberships un outside org tmagay	5,000 3,000+7200 =101200
Memberships w own f	3,000+ 4,000 8000 + 3,000 mm 3,500 + 500 = 4000
New Members and Publicity	4,000 8000 = 4000
Office Equipment Expendible	90,000 + 40,000=130,000
Postage and Express	90,000 + 4070 = 18,000
Repairs and Service Equipment	12,000 +6000 = 18,000
Stationery and Supplies	60,000 + 30,000 = 90,000
Telephone and Telegraph	20,000 +17,500 = 37,000
Total	267,000
SOCIAL SECURITY AND D. I. TAXES	41 4 30,000 + 15,100 = 45,500
TRAVEL	
Directors	18,000 20,000/2 each
Directors - Regional	
Directors - Regional Directors - International President and Executive Secretary	5,000 1500 + 1500 5,000
President and Executive Secretary	10 000
Staff	10 000 +14000
Total	47,000 7950
Regional currettee meetings.	8500
NATIONAL CONVENTION	690,000 760,000
CONVENIENCE DE CORD	30,000 +10,000 en40,000
B 403.102 percapita allaranse PGC	55 000 0 25 d 760 menter
FISCAL OPERATIONS	30,000 +10,000 25,000 & 25 d 868 months 2,000 +1000
LEGAL	15,000 + 2000 = 17,000
ECPD	12,000 +6500=18500
MISCELLANEOUS	10,000+13,500
ATEE Susan Ma	
TOTAL EXPENSE	\$3,930,000
RESERVE FOR DEPRECIATION	32,000 + 25000
GRAND TOTAL EXPENSE	\$3,962,000
$\mathcal{O}_{I}$	7.
Library	30000

# IEEE - AIEE

# Projection for 1963

I	ncome	
1,800,000	Advertising	\$300,000 150000
1693,000	Membership Dues: IRE 12,000 Entrance Fees Dues + Students #35,000 Subscriptions TRANS+EE Student dues 35000	<del>-552,000</del> 5 <b>93</b> ,000
	Subscriptions TRANS + EE Sudurturen 35000 583,000	87,000
12,000	Emblems and Diplomas Reduce Expenses 41,425 Preprints and Reprints 75,000	12,000 toles
3000		00 144,625
926,000	Convention Sales	10,000 * (3) 10 %
75,100	Technical Conference Surpluses Charmenud expunses	20,000
	Convention Record Sales STC Rutt.	25,500 total 75000
3	Investments Income	63,000 TRE 54,000
	NSFGrant Miscellaneous	25,000
	Total Income 5,2 2 6, 700	\$1,228,925
	Total Expense	1,517,675
	Deficit	\$ 28,750

Totalment dues \$1,693,000

Diplomas 2700 Enter 5700

Projection for	or 1963
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.0	£ \$5800
Expenses 7 1093 1 miles	Jun 525, 500 481,100 (83)
Salaries \$ 1830,000 man production	\$ 508,400 Rdd 1/2 GM
Advertising Sales:	
Promotion Discount	24,000-15,000
Duduk	6,000 105,000 96,
Print: 16 17, Advertising and Editorial Wash Studies Subscriptions Miscellaneous printing	203,300 (27,000) 29,100 (27,000) 14,900 (1500)
Organization Manual	4,200 241,500 1,227,
Sales Items: Binders	1000 10,000
Emblems and Diplomas	71,000 17000
Preprints and Reprints Standards	63,630 18,850 103,875 /57,000
Field Items: Tech Conf Effects Section and Subsection Rebates	90,000 214,000 - 1,000 - 214,000 -
P G Chapter Rebates	1,000, 17,000
Professional Groups Expense Putte 10,000 7,000 Professional Groups Subsidy Toc 7000 17,000	<u> </u>
Students:	
Student Branches Relation Student Members Subsidy - 4000 x 22 2 EE " publications TREWARD	6,000 -18000 7,000 23,000
Student Publication	25,000 50,000 75,000
Student Transactions to Commelan	3000
Student Representatives - Travel	16,400 - 27000 48,650
Building Operations:	83 500 83. TV 81,000
Rental	03,000
Library Assessment Murus well 30,000 offer	25,000 10 108,500
Operations:	4200
Audit Insurance	7,700 + 18500 - 5 400
Medals and Awards	6 455 6500 11150
Memberships	1,700 + 7500 = 11,700 -7,000 + 18,500 25,600 6,455 6500+ 5000 11,500 7,180 7200 + 3000 10,000
New Members and Publicity mayer 2007 )	
New Members and Publicity may 2600 13,000 ) Postage and Express (0,000 ) Stationery and Supplies 50,000 )	103,360
Office Equipment 500	103,360 - 76500 - 76500
Repairs and Rental Equipment	5,925
Telephone and Telegraph	15,580-16,700 147,300
Total Expenses Forward	\$1,368,725

# TEEE - AIEE Projection for 1963

Expenses - Total Forward	\$1,368,725
Social Security and D.I. Taxes	14,200 = 15/500
Travel:  Regional Committee Meetings Staff Other (Institute Representatives)	\$ 8,450 13,300 500 22,250
Convention Record	/ 9,700
Fiscal Operations	1,150
Legal	2,000
Pensions, etc.	146,000
Engineers Joint Council	9,000
Engineers Council for Professional Development Estimay Assas munt Miscellaneous	6,500 30,000 13,150
Total Expense	\$1,492,675
Depreciation	25,000
Grand Total Expense	\$1,517,675

CONFIDENTIAL IEEE OPERATING BUDGET - 1963 (FIRST DRAFT)

EXPENSES	Derived from IRE	Derived from XXXX Totaa IEEE
SALARIES (Note 3)  FEYELAL/OILLES (Note/B)//////  FALLOFIAL/LADLE/H)  FLOILES (Note 3)	\$835,000   }}\$\$7,\$\$\$      75,5\$\$  *}\$##\$	\$534,500 \$1,369,500SI ///\$\$\$\$\$\$\$\$\$ ///\$\\$\$\$\$ /////////////
ADVERTEERING SALES  Commission Advertising promotion Discount	375,000 75,000 30,000	75,000 450,000 15,000 90,000 6,000 36,000 576,000sT
PRINTING COSTS  Advertssing (PIEEE/EE)  Editorial (PIEEE/EE)  Subscriptions (Transactions)  YY 49 YY 49 7 / / / / / / / / / / / / / / / / / /	400,000 500,000 95,000 //5/999	76,000 476,000 120,000 620,000 29,000 124,000 10/000 15/000 1/2/35/000ST
Binders Emblems and diplomas Preprints and reprints Standards	9,000 6,000 42,000 6,000	1,000 10,000 11,000 17,000 64,000 106,000 18,000 24,000 157,000ST
Technical Conference Expense FIELD ITEMS  Rebates (Secs. & Subsecs) Rebates (PG Chaps) PTG Expense PTG Subsidy TG Expense TOC Field Expense  Miscellaneous printing STUDENTS Rebates (Student Branches) Rebates (Student markens)	126,000 8,000 8,000 104,000 5,000	90,000 88,000 1,000  8,000 10,000 10,000 10,000 10,000 10,000 15,000 457,000ST 6,000
Rebates (Student members) Subsidy - PIRE/TIRE Subsidy - EE/Bimonthlies Student publication Travel - Counselors/students TIRE to Branch chairmen  Note 3: Grand Office salary for	16,000 25,000 50,000 7,000 5,000 2,739,000 igures included r	7,000 23,000 25,000 12,700 25,000 16,000 27,000 27,000 181,700ST eplacements, 5% escalation
for wage increases, les	s 1.5% average an to be replaced, rial# and PTG sta	nual attrition rate The attrition percentage  off salariy budgets

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# CONFIDENTIAL

F1 T DRAFT - NOVEMBER 9, 1962

# THE INSTITUTE OF ELECTRICAL AND ELECTRONICS

#### ENGINEERS, INCPORATED

#### OPERATING BUDGET - 1963

INCOME	Derived from IRE	Derived from AIEE	Total IEEE	
ADVERTSING (Proc. + EE)	\$1,500,000	\$300,000	\$1,800,000	ST.
MEMBERSHIP DUES Entrance fees Current year dues Prior year dues	12,000 1,110,000 2,000	8,000 583,000 	20,000 1,693,000 2,000 1,715,000	ST
SUBSCRIPTIONS	250,000	87,000	337,000	ST
SALES ITEMS  Binders  Emblems and diplomas  Preprints and reprints  Standards  Miscellaneous	10,000 20,000 75,000 10,000 (Note 1) 2,000	2,000 20,000 75,000 25,000 1,000	12,000 30,000 150,000 35,000 3,000 230,000	T
CONVENTION SALES	916,000	10,000(Note	2) 926,000	ST
CONVENTION RECORD SALES	50,000	25,000	75,000	ST
INVESTMENTS INCOME	54,000	60,000	114,000	ST
OVERHEAD ALLOWANCE, NSF GRANT	gray date that the	25,000	25,000	ST
MISCELLANEOUS	2,000	2,000	4,000	ST
TECHNICAL CONFERENCE INCOME		110,000	110,000	ST
TOTAL INCOME	\$4,003,000	\$1,333,000	\$5,336,000	T

Note 1: Predicated on no publication of any IEEE Standard in any IEEE publication

Note 2: 10 Percent of anticipated gross sales, 1963 Winter General Convention, as per agreement with Grebe and Friel, Inc.

#### CONFIDENTIAL

F1 \_T DRAFT - NOVEMBER 9, 1962

#### THE INSTITUTE OF ELECTRICAL AND ELECTRONICS

#### ENGINEERS, INCPORATED

#### OPERATING BUDGET - 1963

INCOME	Derived from IRE	Derived from AIEE	Total IEEE
ADVERTSING (Proc. + EE)	\$1,500,000	\$300,000	\$1,500,000 ST
MEMBERSHIP DUES Entrance fees Current year dues Prior year dues	12,000 1,110,000 2,000	8,000 583,000	20,000 1,693,000 2,000 1,715,000 ST
SUBSCRIPTIONS	250,000	87,000	337,000 ST
SALES ITEMS Binders Emblems and diplomas Preprints and reprints Standards Miscellaneous	10,000 10,000 75,000 10,000 (Note 1) 2,000	2,000 20,000 75,000 25,000 1,000	12,000 30,000 150,000 35,000 3,000 230,000 ST
CONVENTION SALES	916,000	10,000(Note	2) <u>926,000</u> ST
CONVENTION RECORD SALES	50,000	25,000	75,000 ST
INVESTMENTS INCOME	54,000	60,000	114,000 ST
OVERHEAD ALLOWANCE, NSF GRANTS		25,000	25,000 ST
MISCELLANEOUS	2,000	2,000	4,000 ST
TECHNICAL CONFERENCE INCOME		110000	/10,000 ST
TOTAL INCOME	4,003,000	1,333,000	5,336,000 T

Note 1: Predicated on no publication of any IEEE Standard in any IEEE publication

Convention, as per agreement with Grebe and Friel, Inc.

CONFIDENTIAL IEEE OPERATING BUDGET - 1963 (FIRST DRAFT)

EXPENSES	Derived from IRE	Derived from	m AZZZ Totaa IEEE
SALARIES  General office (Note 3) Editorial (Note 4) Professional Tech. Grps (No	\$507,000 73,500 ote 4)203,000 203 835000	\$526,000	\$1,093,000 73,500 2 <b>13</b> ,000 1,370,500ST
Commission Advertising promotion Discount	375,000 75,000 30,000	75,000 15,000 6,000	450,000 90,000 36,000 576,000ST
PRINTING COSTS  Advertising PLEEE/EE Editorial Subscriptions (Transactions) Miscellaneous ? (Manuals Exc)  SALES ITEMS	400,000 500,000 95,000 -5,000	76,000 120,000 29,000 -10,000	476,000 620,000 124,000 15,000 1,235,000ST
Binders Emblems and diplomas Preprints and reprints Standards	9,000 6,000 42,000 6,000	1,000 11,000 64,000 18,000	10,000 17,000 106,000 24,000 157,000ST
Rebates (Secs. & Subsecs) Rebates (PG Chaps) PTG Expense PTG Subsidy TG Expense TOC Field Expense	126,000 8,000 8,000 104,000	90,000 1,000 1,000 7,000	214,000 9,000 8,000 104,000 10,000
STUDENTS  Rebates (Student Branches) Rebates (Student members) Subsidy - PIRE/TIRE Subsidy - EE/Bimonthlies Student publication Travel - Counselors/student TIRE to Branch chairmen	12,000 16,000 25,000	6,000 7,000 12,700 25,000 16,000	352,000 18,000 23,000 25,000 12,700 75,000 23,000 5,000 181,700ST

Note 3: General office salary figures includes replacements, 5% escalation for wage increases, less 1.5% average annual attrition rate for staff losses not be to be replaced.

Note4: Editorial and PTG salaries include 5% escalation for wage increases and no net attrition (attrition losses to be replaced).

#### CONFIDENTIAL - FOR JOINT MERGER COMMITTEE ONLY

SECOND DRAFT - NOVEMBER 10, 1962

#### THE INSTITUTE OF ELECTRICAL AND

### ELECTRONICS ENGINEERS, INCORPORATED

#### OPERATING BUDGET - 1963

INCOME:	Derived fr	rom	Derived f	rom TOTAL IEEE
ADVERTISING	\$1,500,000		\$300,000	\$1,800,000
MEMBERSHIP DUES Entrance fees Current year dues Prior year dues	12,000 1,110,000 2,000		8,000 583,000 	20,000 1,693,000 2,000 1,715,000
SUBSCRIPTIONS	250,000		87,000	337,000 -
SAIES ITEMS Binders Emblems and diplomas Preprints and reprints Standards Miscellaneous	10,000 10,000 75,000 10,000 2,000	(Note 1)	2,000 20,000 75,000 25,000 1,000	12,000 - 30,000 - 150,000 - 35,000 - 3,000 - 230,000 -
CONVENTION SALES	000,312		10,000	(Note 2) 926,000
CONVENTION RECORD SALES	50,000		25 <b>,</b> 000	75,000
INVESTMENTS INCOME	54,000		60,000	٢٠٥٥ واللا
OVERHEAD ALLOWANCE, NSF GRANT			25,000	25,000 -
TECHNICAL CONFERENCE INCOME			110,000	110,000
MISCELIANEOUS	2,000		2,000	1,000 =
TOTAL INCOME	脚,003,000		\$1,333,000	\$5,336,000

Note 1: Predicated on no publication of any IEEE Standard in any IEEE periodical.

Note 2: 10 per cent of anticipated gross sales, 1963 IEEE Winter General Meeting, as per agreement with Reber-Friel, Inc.

EXPENSES	Derived from IRE	Derived from AIEE	TOTAL IEEE
SALARIES (Note 3)	\$ 835,000	\$ 534,500	\$1,369,500
ADVERTISING SAIES  Commission  Promotion  Discount	375,000 75,000 30,000	75,000 15,000 6,000	450,000 90,000 36,000 576,000
PRINTING COSTS  Editorial Advertising Subscriptions (Transactions)	500,000 400,000 95,000	120,000 76,000 29,000	620,000 476,000 124,000 1,220,000
SAIES ITEMS  Binders  Emblems and diplomas  Preprints and reprints  Standards	9,000 6,000 42,000 6,000	1,000 11,000 64,000 18,000	10,000 17,000 106,000 24,000 157,000
Rebates - Sections and Subsect Rebates - PTG Chapters Technical Conference Expense PTG Subsidy PTG Expense TG Expense TOC Field Expense Miscellaneous printing	25. 126,000 8,000  104,000 8,000  5,000	88,000 1,000 90,000  10,000 7,000 10,000	214,000 9,000 90,000 104,000 8,000 10,000 7,000 15,000
Rebates - Branches Rebates - Memberships Subsidy - PIRE/TIRE Subsidy - EE/Bimonthlies Student publication Travel - Counselors/Students TIRE to Branch Chairmen	12,000 16,000 25,000  50,000 7,000 5,000	6,000 7,000 12,700 25,000 16,000	18,000 23,000 25,000 12,700 75,000 23,000 5,000 181,700
TOTAL EXPENSE CARRIED FORWARD	2,739,000	\$1 <b>,</b> 222 <b>,</b> 200	\$3,961,200

Note 3: Salary expense includes 5 per cent for wage increases, less 1.5 per cent average annual attrition rate for staff losses not to be replaced. The attrition percentage does not apply to editorial and PTG staff salary budgets.

	CONFIDENTIAL IEEE OPERATING BUDGET - 1963		SECOND DRAFT,	SECOND DRAFT, NOV. 10, 1962		
	EXPENSES (CONTINUED)	Derived from IRE	Derived from AIEE	TOTAL IEEE		
	TOTAL CARRIED FORWARD	\$2,739,000	\$1,222,200	\$3,961,200		
	BUILDING OPERATIONS	81,000	83,500	164,500		
1 740 FZ	OPERATIONS Audit Computer rental Insurance JTAC Medals and Awards Memberships in other organization Public Relations and Member Campa Office equipment - Expendable Postage and express Repairs and Service to Equipment Stationery and supplies Telephone and telegraph		4,200 7,100 6,500 7,200 13,000 500 40,000 6,000 30,000 17,500	11,700 49,000 25,600 9,000 11,500 10,200 21,000 4,000 130,000 18,000 90,000 37,500 417,500		
	SOCIAL SECURITY AND D.I. TAXES	30,000	15,500	45,500		
	TRAVEL  Directors  Directors - Regional  Directors - International  President and General Manager  Staff  Field Travel- Regional Committees	15,000 2,000 1,500 5,000 10,000	15,000 2,000 1,500 5,000 11,000 8,500	30,000 4,000 3,000 10,000 24,000 8,500		
	NATIONAL CONVENTION	760,000	<del>769,000</del>	760,000		
7	CONVENTION RECORD	30,000	10,000	40,000		
	FISCAL OPERATIONS	2,000	1,000	3,000		
	LEGAL	15,000	2,000	17,000		
	ENG. SOC. LIBRARY ASSESSMENT		30,000	30,000		
	ECPD	12,000	6,500	18,500		
	EJC		9,000	9,000		
	AIEE PENSION PLAN		46,000	46,000		
	TOTAL EXPENSE CARRIED FORWARD	\$3,988,000	\$1,603,700	\$5,591,700		

CONFIDENTIAL TEEE OPERATING B	UDGET - 1963	SECOND DRAFT, 1	NOV. 10, 196
EXPENSES (CONTINUED)	erived from	Derived from AIEE	TOTAL
TOTAL CARRIED FORWARD \$3	988,000	\$1,603,700	\$5,591,700
PROVISION FOR BYLAW 403.10.e (Note 4)	25,000	felle sold map dags third axis strike	25,000
MISCELLANEOUS EXPENSE	10,000	13,000	23,000
TOTAL EXPENSE, LESS DEPRECIATION RESERVE	纵,023,000	\$1,616,700	\$5,639,700
RESERVE FOR DEPRECIATION	32,000	25,000	57,000
TOTAL EXPENSES	趾,055,000	\$1,641,700	\$5,696,700
TOTAL INCOME (From Sheet 1)	处,003,000	\$1,333,000	\$5,336,000
NET OPERATING DEFICIT	\$ 52,000	\$ 308,700	\$ 360,700

Note 4: Bylaw 403.10.e states that there may be a per capita allowance for each Professional Technical Group Chapter member residing in a Section, in an amount to be specified, at some future time, by the TEEE Executive Committee. The amount provided in the budget would cover such an allowance, at 25 cents per capita, for all existing PTG members.