

JAN 2 1901

OSTERBERG & SUTTON,  
CONSULTING ENGINEERS,  
ELECTRICAL, MECHANICAL, HEATING AND VENTILATING,  
11 BROADWAY.

TELEPHONE, 732 BROAD.

MAX OSTERBERG, E. E., A. M.  
FRANK SUTTON, E. E.

NEW YORK, December 31, 1900.

Mr. Ralph W. Pope,  
Sec'y A. I. E. E.,  
Havemeyer Building,  
City.

Dear Sir:-

In reply to your favor of Dec. 29th, 1900, regarding my experiences with Keystone Instruments, I can state that I have used them in many cases during the last two years; confidentially I will state that I have frequently specified Weston or Keystone instruments and on account of difference in price the Keystone instruments were repeatedly used by the contractors. Of late I have made various tests with standardized instruments and find that they hold up perfectly and are satisfactory in every respect. It is my opinion that the instruments are built on sound theoretical principles and are therefore deserving of a high rank among the measuring apparatus for practical purposes.

Very truly yours,

*Max Osterberg*

*Re Keystone instrument.*

COPY.

Wybro-Hendy Company,

Electric Machinery & Supplies,

38 to 44 Fremont St.,

San Francisco, Cal. November 26/1900

The Bullock Electric Man'fg. Co.,

Cincinnati, Ohio.

Gentlemen:-

In regard to Switchboard for the McCloud River Power Plant, we would like to have you use the instruments manufactured by the Keystone Electrical Instrument Company of Philadelphia, Pa., We have found these instruments to be perfectly satisfactory, and the prices are very reasonable.

Mr. Johns joins me in making this request.

Yours very truly,

(signed) WYBRO-HENDY COMPANY.

J. F. STEVENS, M. E.